

Mondial Destination Management

Your DMC Partner in Central Eastern Europe



FIT

It is easy to find a guide, but to find the appropriate one is an art. A good city guide can turn sightseeing into an experience. We only use selected guides, whom we trust for many years. Every successful city trip also includes getting to know the local art and culture. Whether the Vienna State Opera, the Salzburg Festival or the cabaret scene in every city - we timely secure tickets for your customers.

Susanne Elser
Senior Area Manager, Vienna

Best Treatment

Whether you are in search of clinic, medical centre/hotel or physician, Best Treatment makes high-standard medical care in Central Europe available to you. Take advantage of our all-in-one support, excellent contacts to the most renowned medical specialists/facilities and our professional, multilingual team.

Jaroslav Kulikov
Best Treatment & Business
Development, Vienna

Mondial Tours

Mondial Tours aims at giving suggestions and ideas for (round)-trips in Austria, Germany, Hungary and the Czech Republic. Collecting ideas and getting inspired is the motto. We have drafted proposals on several different topics – from music and culinary art to special interest.

Daniela Kurz
Product Development, Vienna

Incentives

There is no prefabricated scheme for a successful incentive travel. We rise to the challenge – whether it be a tour around Europe for individuals or groups, a cozy weekend for enthusiasts, a board meeting for companies, a night tour in the museum for culture lovers, a special concert for music fans or a hiking hotel for nature lovers.

Doris Sequeira-Seidl
Senior Area Manager,
Vienna

Contact

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Offices

Wien (HQ) • Baden • Berlin • Budapest • Prag • Salzburg



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750 hand-picked hotelpartners

We focus on providing excellence and quality, offering a database of 750 hand-picked hotels in Austria, Germany, the Czech Republic and Hungary. Our hotel purchasers are familiar with each hotel personally – whether it be a traditional get-away hotel in the Alps or a luxurious city hotel. Based on this valuable knowledge and expertise, we select the best-suitable hotel for each client.

Claudia Stoff
Manager Incoming, Salzburg / Zell am See

Group Travel

Individual needs and traveling as a group – a contradiction in itself? We don't think so! Especially with group travel, the fine details have to be considered precisely. Take advantage of our offers to get all services, tailored to your needs, by one partner only.

Diana Segedinova
Senior Area Manager, Prague

Online Reservation System

Investments in technology are a prerequisite for the smooth running of all processes. Our B2B booking tool and XML interfaces are essential for our customers from around the world for a rapid processing around the clock. At Mondial, you book fully automated within seconds.

Sören Aschenbach
Product Development & Sales, Vienna

... makes your world go round

It is easy to make an offer, but to select the right one for your customer is an art.

Last year we booked the perfect room more than 300.000 times and served satisfied customers in Austria, Germany, Hungary, the Czech Republic and Slovakia.

Conveying destination know-how is not our core business, but we see ourselves as your partner within the destination, adjusting your customers' needs and meeting their demands.

We are consultants and managers, decision makers and troubleshooters, we speak your language and provide full service with a constantly expanding network in Central Europe.



5.678

limousine transfers/year



305.761

overnight stays/year

Our Services

- **Group tours**
tailored to your needs, by one partner only
- **Roundtrips and Excursions**
national and international excursions
- **VIP Service**
and hospitality service
- **Best Treatment**
medical healthcare services
- **Online Reservation Systems**
B2B booking tool and XML interface
- **Hotel Reservations**
reservations for individuals and groups
- **Incentives**
special interests & team buildings
- **Transportation**
limousine service, flights & more
- **Sightseeing and Tickets**
in-house ticket corner



479

regular customers



1.768

active clients

Full Service DMC

Of course you can book a hotel with us, but then you just use a small part of our offer. We know how your customers tick, therefore, we selected our services and negotiated them for you with a keen sense.

Take advantage of a one-stop shop. Get all services from one source for individual travellers as well as for groups. Whether it be a hut in the Alps, a large conference hotel in Vienna, a traditional restaurant in Budapest, a beer expedition in Prague, curry sausage tasting in Berlin, a Sound of Music tour in Salzburg, tourist "must-see" attractions in Central Europe, exclusive group trips to the world heritage region Wachau or just a simple sightseeing tour.

Consulting service

for your sales success

Our service is not limited to the sales of services, we rather consider ourselves as your advisor. We are your partner, using business opportunities in a fast-growing tourist destination to your advantage.

We consciously use our resources to meet the rapidly changing challenges in tourism. We deliver customized all-in-one solutions from the online booking tool to joint marketing activities.



463

the number of annual flight hours Mondial employees are spending to acquire customers and build up loyalty

Continuously growing network in Central Europe

Five decades of continuous development have left its mark and created a network in Central Europe with offices in Vienna, Baden, Salzburg, Budapest, Berlin and Prague. We are very close to the product, we know our suppliers personally, we take care of your guests on site and are able to react very quickly to changes.



6

number of branches in Central Europe



1966

year of foundation

Our employees

speak your language

Specialists from all around the world form a multicultural team at Mondial. As a Destination Management company we speak your language and know how your customers tick. From Andrea, Irina, Diana, Ragna, Sören to Wolfgang and Xiao Rong to name only a few – all of them are more than happy to fulfill your needs.



17

the number of languages our employees speak

179

the number of Mondial employees

A reliable partner

Guaranteeing continuity since 1966

Since its founding in 1966, Mondial has grown continuously into one of Austria's leading DMCs and tourism companies. Long-established cooperations require trust and reliability. These values in turn need consistency and continuity. We hold on to these important core values. Instead of short-term profits, we care about long-lasting, fair partnerships. Trust a reliable partner – hundreds of longstanding customers cannot be mistaken.